



Government of Pakistan
Ministry of Investment
Cabinet Block, Islamabad.

The Ministry of Investment invites applications from dynamic, energetic, result oriented strategic thinkers with a proven track record for challenging positions of MP-1 on contract basis for a period of 02-Years in the following areas.

Senior Investment Advisor (MP-1) ——— 03 Posts (for Islamabad)

Investment Policy & Economic Reforms:

- Mobilize domestic and foreign investment that supports economic growth and sustainable development.
- Formulate a strategy for developing a sound, broad based business environment in the country.
- Review existing Investment Policy to bring it at par with international best practices and success stories.
- Prepare policy packages for investment promotion through special incentives and estate specific offerings like SEZ's (economic zones) for setting up projects. Recommend area and sector specific policy initiatives.
- Work towards capacity building of its delivering body to reform its structure, mission, legal status and benchmark it against international good practices. Such reformatory measures should be inclusive of HR reforms and would necessarily require liaison with international agencies / donors for assistance in reforms and modernization.
- Periodic evaluation of cost and benefits of investment incentives and propose remedial intervention where required. Carry in-depth analysis of existing customs and income tax regimes and fiscal policy.
- Evaluate the level of tax burden vis-à-vis the size, age of the business entity, ownership structure, industrial sector and location and its consistency with international norms.
- Give an input for an open and competitive Trade Policy keeping in view that a reformatory Trade Policy is essential to realize the benefits of an open Investment Policy.
- Regular evaluation of the impact of existing sectoral policies and propose reforms to improve their openness to investments.
- Detailed research/ studies of priority sectors (Pakistan's strength & weakness e.g. agriculture, energy, infrastructure, industry) and prepare sectoral profiles. Identify investment opportunities and work in unison with provincial governments to actualize such opportunities.

Legal & Facilitation Development:

- Frame, simplify and review investment related laws, rules, regulations and procedures for providing an amicable investment environment to domestic and foreign investors.
- Promote cooperation and discussions with investment promotion agencies of other countries and work with them to expand international treaties on promotion and protection of investment.
- Negotiate investment agreements like Bilateral Investment Treaties.
- Work towards improving timely, secure and effective methods for ownership registration of land, other forms of property and provision of utility services. Such work is also inclusive of proposing non-tax incentives for attraction of FDI in the country.
- Understanding of international regulatory regimes, treaties and commitments and their periodic review. Harmonize Pakistan's existing policies in accordance with them.
- Improve existing legal structure for protection of foreign investments in the country. This would require know-how about the standards of investment protection practiced internationally.
- Research/ studies on the existing industrial estates in Pakistan to see what the reasons of failure were and what can be done to improve the efficiency and effectiveness of these industrial estates.
- Create an effective mechanism for facilitation (one-window) of local and foreign investment, speedy materialization, and monitoring of investment projects in the country.

Strategic Marketing & Media Planning:

- Preparation of an appropriate security plan to provide maximum security to foreign entrepreneurs visiting or staying in Pakistan.
- Promote and maintain a dialogue mechanism (public private partnership dialogue, PPPD) with investors with the purpose to facilitate, keep up to date data of all investment projects and monitor implementation of investment projects.
- Develop a close liaison with business / industry chambers and associations within the country and of other countries to increase investment opportunities through agreements.
- Devise marketing and media (print and electronic) strategy to mend Pakistan's image perception, project investment opportunities and promote Ministry of Investment at national and international level.
- Improve Pakistan's image as an investment destination and project Pakistan's comparative advantage vis-à-vis regional countries; utilizing foreign media, documentaries to invest in Pakistan.
- Propose confidence building measures to encourage prospective investors; exchanging project or sector specific delegations on regular basis.
- Devise an investment intelligence regime to ascertain which countries Pakistan should focus upon for attraction of FDI. This would entail in-depth study of strength and weaknesses of regional as well as other countries and prioritize them sector wise etc.
- Streamline proposals to hold investment seminars, conferences, round tables and road shows.
- Advise competitive positioning in key investment sectors on the basis of international market statistics.
- Study investment (marketing) policies of the neighbouring as well as other countries to project Pakistan's economy in a better way.
- Prepare media strategy for projection of investment policy/ packages of Government of Pakistan to fetch foreign and domestic investment; through print & electronic media, seminars and symposiums.
- Prepare promotional material and publication indicating major strength of Pakistan for prospective investors.
- Study and project Pakistan's liberal economic and investment regime with help of facts and figures to major investors.

Eligibility Criteria**Responsibility:**

- Advisor will assist Ministry of Investment on all issue and programmes pertaining to trade and investment policies, facilitations and custom reforms, promotion and out reach on investment related issues, legal and regulatory framework.
- Serve as a professional resource on public private partnerships to promote development of incentive models and programmes as a focal contact in all sectors of economy.
- Liaise/ establish relationship with other government agencies, international organizations, foreign donors and private sector, at the ministerial level, to develop a joint strategy aimed towards the goal of attracting FDI's; and provide assistance for investment and economic policy reforms, customs/ tax modernization etc. through institutional development.
- Determine work priorities, make decisions on activity implementation matters, identifying and resolving programme issue, assuring that all the activities are carried out in a technically – sound and cost effective manner in accordance with all applicable government rules and regulations.
- Design and implement other activities relating to facilitation and promotion of Pakistan.
- Assess longer-term needs of Pakistan for regulatory and institutional development relating to investments and reforms.
- Identify needs and draft scopes of work for any technical assistance required to complete the above tasks.

Education:

- The candidate must possess Master or equivalent in Economics, Law, Finance/ FCA and Business Administration from a foreign/ local reputable institute/ university recognized by HEC. PhD in any of the above field will be given preference with an emphasis on economic/ investment governance and development.

Work Experience:

- 20 years or more years of progressively responsible experience in corporate sector, government, reputable international organization in the field of investment policy and economic development activities, regulatory reforms, legislation, institutional facilitation and strategic marketing and media

planning.

- Experience of understanding government procedures relating to investment matters, economic development, tax laws, international regulatory regimes, treaties; and sound knowledge of trade and investment, custom, finance/ capital markets, fiscal/ monetary policies and domestic economy.
- Experience of handling local and foreign investment matters/ projects especially in the field energy, infrastructure, agriculture and industry.
- Three or more years of overseas experience will be preferred.
- Proven ability to negotiate investment related agreements and familiarization with investment policies of developing countries.

Skills & Abilities

- Possess sound and independent judgment with the skills to strategize, develop and effectively implement activities in a heavy work load/ high stress environment.
- Successfully convey development objectives to the public and private sector and to a broad range of political and investment developmental audience.
- Effective programme/ project management skills are must.
- Strong technical/ analytical writing and interpersonal skills are required in drafting strategic and regularity corporate affairs.
- Ability to be flexible and work in a tense and time sensitive environment is required.
- Demonstrate ability to work in teams (i.e, team player skills) and commitment to the team mode of operation, with proven organizational and administrative skills.
- A high degree of professionalism, discretion and sound judgment in representing the Government of Pakistan is essential.
- Sound understanding of statistical software (MS-Project, Spread Sheet etc.) for analysis/ data evaluation along with excellent English communication skill both orally and in writing. Knowledge of other foreign international languages will be a plus point.
- Contribution/ Publication in policy related intellectual work through papers/ articles in local and foreign newspapers, magazines/ periodicals on investment and economic development issues; will be a value addition.

Benefits/ Pay Package

	min.	max.
a) Salary Scale	Rs.195,000	Rs.240,000
b) House Rent	Rs.75,000	Rs.105,000
c) Utilities	Rs.9,750	Rs.12,000

Other Terms & Conditions:

- The organization provides a stimulating and professionally challenging/ proactive environment. Task oriented persons willing to work under a demanding time schedule are encourage to apply.
- The organization will bear the cost of travel authorized by the organization in connection with any assignment requiring travel within Pakistan or abroad.
- The services shall be liable to be terminated at anytime without assigning any reason by giving a notice in writing from either side for a period of not less than one month or payment in lieu of the notice of a sum equal to salary for one month for the period of which the notice falls short of one month.
- During the contract period they will be whole time employees of the government.
- Applications shall reach to the undersigned within (14) days after the publication of this advertisement. Only short listed candidates will be called for interviews.
- The candidates should clearly mention the post for which they are applying; and must have good physical and mental health.
- No T.A./ D.A. would be admissible.
- Any external influence for selection could lead to disqualification from the future employment.
- Video conference will be held to interview overseas candidates.
- Last date for receipt of applications is 30th July, 2009.

(Arshad Mahmood Kiani)

Joint Secretary

Ministry of Investment

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